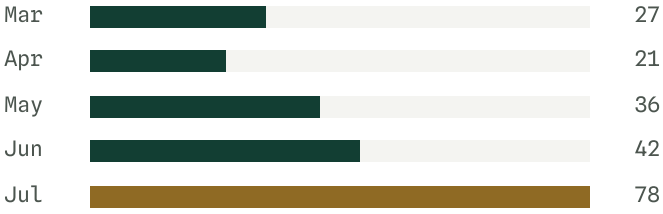
Harvey Coaching Report · July

M. Calloway · Partner, Corporate · Sample Firm LLP · Monthly report for July, with history from February

78	18	61
PROMPTS IN JULY	ACTIVE DAYS IN JULY	LEGAL-WORK TURNS IN JULY

MONTHLY ACTIVITY, MARCH TO JULY



WHERE THE WORK HAPPENED

01 You, next to the firm

MEASURE	YOU	FIRM	PARTNERS
Active days in July	**18**	10.4 average	9 average
Actions per active day	**4.3**	3.4 median	3.0 median
Product surfaces used	**3**	1 median	1 median
Prompts citing a source	**58%**	68% median	71% median
Threads with a follow-up	**31%**	21% median	19% median

July compares you with 142 colleagues who used Harvey at least once that month. Medians are used for prompting rates because usage is highly skewed. Role comparisons exclude you. All comparisons are descriptive, not targets. This report describes prompting technique, not whether output was useful or accurate, and it does not measure legal correctness, usefulness, or time saved.

Your highest-value next step is to name the client context and the intended reader, so the first response is usable without rework.

Your next useful habit: on drafting and review tasks, state whose side you're on and who will read the output. Context is explicit in 44% of your 58 applicable July turns; the intended reader in 39%. These are coaching signals about prompt construction, not measures of legal quality.

30-DAY EXPERIMENT

The First-Response Test. On a representative set of drafting and review tasks this month, add one sentence naming your client's position and one naming the reader or downstream use.

What to notice: whether those responses need less structural rework and are easier to hand to a colleague or send to the client.

02 Patterns already present to build on

You already make the **legal task explicit in 85%** of the 61 turns where it applies, and the **requested format in 74%**. Your follow-up rate (31% of threads) is well above the partner median; you steer the tool instead of abandoning it after one try. These are habits to keep.

03 Prompt recommendation

YOUR PROMPT (AS WRITTEN)

```
summarize the key risks in this agreement
```

RECOMMENDED REWRITE

```
I represent the buyer in this asset purchase. Review the agreement and list each material risk with a severity rating and the specific change we should request. Format as a table I can forward to the client.
```

Why it helps: role, stakes, and format let Harvey produce something a lawyer can send, not something a lawyer must rebuild.

POCKET PATTERN

Context: [deal type and who you represent]. Task: [the specific review or question]. Reader: [who relies on this]. Constraints: [jurisdiction, scope, tone]. Output: [table, memo, redline, issues list]. Use only the fields that would change the response.

04 Your prompting patterns

Every substantive prompt is reviewed on six elements. "Not explicit" is not automatically a problem; the detail matters only when it would change the response. Both examples below are from your July prompts.

More complete example

WORD · JULY

```
We represent the seller in the pending sale
of a family-owned distribution business.
Review the draft indemnification article
and flag any provision that shifts post-
closing risk to the seller beyond a 12-
month survival period or above a 10% cap.
For each flag, cite the section, explain
the exposure in two sentences, and propose
alternative language. Output as a numbered
list I can paste into my markup memo.
```

Context	CLEAR
Legal task	CLEAR
Audience	CLEAR
Instructions	CLEAR
Output format	CLEAR
Verifiability	CLEAR

Lean example

ASSIST · JULY

```
what are the rules on non-competes for
physicians
```

Context	NOT EXPLICIT
Legal task	PARTIAL
Audience	NOT EXPLICIT
Instructions	NOT EXPLICIT
Output format	NOT EXPLICIT
Verifiability	PARTIAL

05 Prompting by type of work

KIND OF LEGAL WORK, FEBRUARY TO JULY	TURNS	PATTERN PRESENT	SMALL MOVE TO TRY
Document review	44	Strong output templates	State the review standard
Drafting	31	Task always explicit	Name the reader
Research	22	Good follow-up habits	Add jurisdiction up front

06 More prompts, reworked

Each rewrite adds only the information most likely to change the result.

YOUR PROMPT · ASSIST · JULY

what are the rules on non-competes for physicians

RECOMMENDED REWRITE

We advise a hospital system in North Carolina hiring a cardiologist from a competing practice. Summarize the current enforceability rules for physician non-competes in NC, flag any pending changes, and note what courts look at when they narrow these covenants. Short memo format for a client call.

Why it helps: jurisdiction, posture, and use turn a textbook answer into one you can act on.

REUSABLE PATTERN

We advise [client type] in [jurisdiction] regarding [situation]. Summarize the governing rules, flag pending changes, and note how courts apply them. Output: [memo / bullet brief] for [use].

YOUR PROMPT · WORD · JULY

make this letter shorter and more direct

RECOMMENDED REWRITE

Tighten this demand letter by roughly a third. Keep the settlement deadline and reservation of rights intact, keep the tone firm but professional (it goes to opposing counsel), and show your edits as tracked changes.

Why it helps: naming what must survive the cut, and who reads it, prevents edits that are shorter but weaker.

REUSABLE PATTERN

Tighten [document] by [amount]. Preserve [non-negotiable elements]. Tone: [register] for [reader]. Show edits as tracked changes.

07 One of your threads, studied

Sometimes the better move is a follow-up, not a longer first prompt. This thread of yours worked; the pattern is the point.

TURN 1

```
Explain the difference between an asset purchase and a stock purchase for the buyer
```

TURN 2

```
now redo that as a one-page comparison table I can walk a first-time seller through
```

THE PATTERN

Establish the substance first, then convert it for the real audience in one follow-up. Two short turns beat one overloaded prompt.

08 Three moves to keep nearby

1. When the task warrants it, name whose side you're on and the one or two constraints that govern the work.
2. Name the reader or downstream use whenever it changes tone or depth.
3. Before relying on a substantial output, ask Harvey to separate source-supported points, assumptions, and items requiring lawyer judgment.

09 One capability worth a try

Most of your analyzed work is document review (44 turns since February), and you used Vault review across a document set only twice. Use it at the start of a review project when you need consistent answers to the same questions across an entire set before beginning individual review.

STARTER TEMPLATE

Review the uploaded [document type] set and answer across all documents: (1) which contain [key term or obligation]; (2) where [provision type] is inconsistent across the set; (3) which are missing [required clause]. Jurisdiction: [jurisdiction]. Summarize findings in a table by document.

What a firm gets each month

Every lawyer receives a report like this one, personal to their own work. Firm leadership receives a scorecard: adoption by role and practice group, seats going unused, prompt quality trends, and month-over-month movement. No training sessions. No lost billable hours.

See how it works at **https://automated.legal** · robbie.allen@automated.co

This sample uses fictional data for a fictional lawyer. Automated Legal is a consulting service of Automated Consulting Group, not a law firm, and provides AI adoption analytics and coaching, not legal advice. Harvey is a trademark of Counsel AI Corporation. Not affiliated with Harvey or any other AI vendor.